

#### For Immediate Release

## MERCER INTERNATIONAL INC. REPORTS FOURTH QUARTER 2024 AND YEAR END 2024 RESULTS AND ANNOUNCES QUARTERLY CASH DIVIDEND OF \$0.075

#### **Selected Highlights**

- Fourth quarter Operating EBITDA\* increased to \$99.2 million (net income of \$16.7 million) from \$50.5 million (net loss of \$17.6 million) in the third quarter of 2024
- Full year 2024 Operating EBITDA increased to \$243.7 million (net loss of \$85.1 million) from \$17.5 million (net loss of \$242.1 million) in 2023
- Refinanced our former 2026 Senior Notes, extending the maturity of our earliest senior notes to 2028, and decreased our long-term debt by over \$100.0 million using cash on hand
- Quarterly cash dividend of \$0.075 per share

NEW YORK, NY, February 20, 2025 - Mercer International Inc. (Nasdaq: MERC) today reported fourth quarter 2024 Operating EBITDA of \$99.2 million, an increase from \$21.1 million in the same quarter of 2023 and \$50.5 million in the third quarter of 2024.

In the fourth quarter of 2024, net income was \$16.7 million (\$0.25 per share) compared to a net loss of \$87.2 million (negative \$1.31 per share) in the fourth quarter of 2023 and a net loss of \$17.6 million (negative \$0.26 per share) in the third quarter of 2024.

Mr. Juan Carlos Bueno, Chief Executive Officer, stated: "With strengthened pulp markets, our operating results for the year improved significantly. In the fourth quarter of 2024, softwood pulp prices remained strong, decreasing slightly from recent record prices. Our operating results in the quarter benefited from a stronger dollar and no planned maintenance downtime. As we move into the first quarter of 2025, we currently expect modestly higher softwood pulp sales realizations due to stable demand and continued global softwood supply constraints.

<sup>\*</sup>Operating EBITDA is not a measure of financial performance under accounting principles generally accepted in the United States ("GAAP") and should not be considered in isolation or as a substitute for analysis of our results as reported under GAAP. See page 6 of the financial tables included in this press release for a reconciliation of net income (loss) to Operating EBITDA.

Hardwood pulp prices in China and North America decreased in the fourth quarter of 2024 as the market absorbed capacity increases from earlier in the year. However, we currently believe hardwood pulp prices are near floor levels and are trending upwards in the first quarter of 2025 as the maintenance season begins in Latin America.

Lumber sales realizations increased in the fourth quarter of 2024 compared to the third quarter driven by modestly higher prices in the U.S. market, while in Europe, prices remained stable. In the first quarter of 2025, we currently expect lumber prices to modestly increase driven by stronger demand from certain European countries where economic conditions have improved and expect U.S. lumber prices to increase slightly due to limited North American supply. Demand and pricing for our products may be further impacted by ongoing developments regarding U.S. trade policies involving Canada, the European Union and China.

Overall, per unit fiber costs for our pulp segment were flat in the fourth quarter of 2024 compared to the third quarter of 2024. Per unit fiber costs for our solid wood segment increased due to stable demand and tight supply. In the first quarter of 2025, we currently expect per unit fiber costs to be mostly stable at our pulp mills. For our sawmills, we currently expect per unit fiber costs to increase due to continued tight supply.

We are currently planning for a total of 21 days of planned maintenance downtime at our Celgar mill in the first quarter of 2025.

In our solid wood segment, our mass timber business successfully completed two large-scale projects in the U.S. The current high-interest rate environment in Europe and North America continues to have an impact on our solid wood segment, putting downward pressure on both short-term growth and demand for this segment's products. However, we continue to believe that we are well positioned to capitalize on more opportunities as cyclical conditions start to improve."

Mr. Bueno concluded: "Our operating results this year improved significantly compared to the prior year, driven by stronger pulp markets, lower costs and the growth of our mass timber business. We finished 2024 with approximately \$488.6 million in aggregate liquidity and reduced our long-term debt by over \$100 million in the fourth quarter using cash on hand. This focus on debt reduction will remain a key goal as we move forward in this improved market environment."

#### **Consolidated Financial Results**

	 Q4 2024	 Q3 2024		Q4 2023	_	YTD 2024	_	YTD 2023
		(in thousand	ls, ex	cept per shai	re a	mounts)		
Revenues	\$ 488,405	\$ 502,141	\$	470,494	\$	2,043,360	\$	1,993,844
Operating income (loss)	\$ 50,393	\$ 8,841	\$	(56,395)	\$	15,007	\$	(188,774)
Operating EBITDA	\$ 99,227	\$ 50,455	\$	21,145	\$	243,722	\$	17,462
Net income (loss)	\$ 16,707	\$ (17,559)	\$	(87,216)	\$	(85,141)	\$	(242,056)
Net income (loss) per common share								
Basic	\$ 0.25	\$ (0.26)	\$	(1.31)	\$	(1.27)	\$	(3.65)
Diluted	\$ 0.25	\$ (0.26)	\$	(1.31)	\$	(1.27)	\$	(3.65)

#### Consolidated – Three Months Ended December 31, 2024 Compared to Three Months Ended December 31, 2023

Total revenues for the fourth quarter of 2024 increased by approximately 4% to \$488.4 million from \$470.5 million in the same quarter of 2023 primarily due to higher pulp sales realizations partially offset by lower pulp sales volumes.

Costs and expenses in the fourth quarter of 2024 decreased by approximately 17% to \$438.0 million from \$526.9 million in the same quarter of 2023 driven by lower pulp sales volumes, foreign exchange gains mainly on dollar denominated accounts receivables held at our operations as the dollar strengthened relative to the euro and Canadian dollar at the end of 2024 and lower maintenance costs due to no days of planned maintenance downtime at our pulp mills in the fourth quarter of 2024 compared to 23 days in the fourth quarter of 2023. In the fourth quarter of 2023, we recognized a \$33.7 million non-cash impairment in connection with the classification of our sandalwood business as held for sale.

In the fourth quarter of 2024, Operating EBITDA increased to \$99.2 million from \$21.1 million in the same quarter of 2023 primarily due to higher pulp sales realizations, the positive impact of a stronger dollar and no planned days of maintenance downtime at our pulp mills in the fourth quarter of 2024.

#### **Segment Results**

#### Pulp

	Th	ree Months En	ded Decen	nber 31,
		2024		2023
		(in tho	usands)	
Pulp revenues	\$	351,181	\$	340,687
Energy and chemical revenues	\$	24,332	\$	23,495
Segment Operating EBITDA <sup>(1)</sup>	\$	106,130	\$	32,028

<sup>(1)</sup> Segment Operating EBITDA is a measure of segment profit or loss presented in our financial statements under GAAP. Refer to the segment information note in our consolidated financial statements for more information.

In the fourth quarter of 2024, Segment Operating EBITDA increased to \$106.1 million from \$32.0 million in the same quarter of 2023 primarily due to higher pulp sales realizations, foreign exchange gains mainly on dollar denominated accounts receivables held at our operations as the dollar strengthened relative to the euro and Canadian

dollar at the end of 2024 and no days of planned maintenance downtime at our pulp mills in the fourth quarter of 2024 compared to 23 days in the fourth quarter of 2023.

Pulp segment revenues, comprised of pulp, energy and chemical revenues, in the fourth quarter of 2024 increased by approximately 3% to \$375.5 million from \$364.2 million in the same quarter of 2023 primarily due to higher pulp revenues.

Pulp revenues in the fourth quarter of 2024 modestly increased to \$351.2 million from \$340.7 million in the same quarter of 2023 as a result of higher sales realizations partially offset by lower sales volumes.

In the fourth quarter of 2024, third-party industry quoted average list prices for NBSK pulp increased in both Europe and North America from the same quarter of 2023. Third-party industry quoted average net prices for NBSK pulp in China also increased from the same quarter of 2023. Our average NBSK pulp sales realizations in the fourth quarter of 2024 increased by approximately 12% to \$794 per ADMT from \$709 per ADMT in the same quarter of 2023. In the fourth quarter of 2024, average NBHK pulp sales realizations modestly decreased to \$578 per ADMT from \$593 per ADMT in the same quarter of 2023.

Total pulp sales volumes in the fourth quarter of 2024 decreased by approximately 8% to 451,914 ADMTs from 491,156 ADMTs in the same guarter of 2023 primarily due to lower production.

Energy and chemical revenues in the fourth quarter of 2024 were relatively flat at \$24.3 million compared to \$23.5 million in the same quarter of 2023.

Costs and expenses in the fourth quarter of 2024 decreased by approximately 16% to \$306.9 million from \$363.2 million in the same quarter of 2023 primarily due to lower pulp sales volumes, the positive foreign exchange impact of a stronger dollar and lower maintenance costs due to no days of planned downtime at our pulp mills in the fourth quarter of 2024 compared to 23 days in the fourth quarter of 2023.

Total pulp production in the fourth quarter of 2024 decreased by approximately 8% to 466,635 ADMTs compared with 507,670 ADMTs in the same quarter of 2023 primarily as a result of the dissolution of the Cariboo Pulp & Paper Company ("CPP") joint venture in the first quarter of 2024 and unplanned downtime at our Canadian mills partially offset by fewer days of planned maintenance downtime.

On average, in the fourth quarter of 2024, overall per unit fiber costs decreased by approximately 5% compared to the same quarter of 2023 due to stable supply at all our mills. In the first quarter of 2025, we currently expect per unit fiber costs to increase in Germany due to tight supply offset by modestly lower per unit fiber costs in Canada.

#### **Solid Wood**

Three Months Ended December 31,							
	2024		2023				
<u> </u>	(in thou	ısands)					
\$	58,586	\$	47,821				
\$	4,780	\$	4,928				
\$	12,673	\$	16,252				
\$	23,100	\$	23,767				
\$	11,411	\$	10,916				
\$	1,087	\$	1,759				
\$	(4,686)	\$	(5,632)				
	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	\$ 58,586 \$ 4,780 \$ 12,673 \$ 23,100 \$ 11,411 \$ 1,087	2024 (in thousands) \$ 58,586 \$ \$ 4,780 \$ \$ 12,673 \$ \$ 23,100 \$ \$ 11,411 \$ \$ 1,087 \$				

- (1) Manufactured products primarily includes cross-laminated timber ("CLT") and glue-laminated timber ("glulam").
- (2) Biofuels includes pellets and briquettes.
- (3) Segment Operating EBITDA is a measure of segment profit or loss presented in our financial statements under GAAP. Refer to the segment information note in our consolidated financial statements for more information.

In the fourth quarter of 2024, Segment Operating EBITDA was relatively flat at negative \$4.7 million compared to negative \$5.6 million in the same quarter of 2023.

Solid wood segment revenues in the fourth quarter of 2024 increased by approximately 6% to \$111.6 million from \$105.4 million in the same quarter of 2023 primarily due to higher lumber and biofuels revenues partially offset by lower revenues from our other products.

Lumber revenues in the fourth quarter of 2024 increased by approximately 23% to \$58.6 million from \$47.8 million in the same quarter of 2023 primarily as a result of higher sales realizations and sales volumes. Average lumber sales realizations in the fourth quarter of 2024 increased to \$474 per Mfbm from \$427 per Mfbm in the same quarter of 2023 driven by an increase in demand in both the U.S and European markets. The U.S. market accounted for approximately 45% of our lumber revenues and approximately 38% of our lumber sales volumes in the fourth quarter of 2024. Most of the balance of our lumber sales were in Europe.

Lumber sales volumes in the fourth quarter of 2024 increased by approximately 10% to 123.6 MMfbm from 112.0 MMfbm in the same quarter of 2023 due to timing of sales.

Manufactured products revenues in the fourth quarter of 2024 decreased by approximately 22% to \$12.7 million from \$16.3 million in the same quarter of 2023 primarily due to lower sales volumes as we completed our major mass timber projects in the third quarter of 2024.

Lumber production in the fourth quarter of 2024 was relatively stable at 114.7 MMfbm compared to 111.6 MMfbm in the same quarter of 2023.

Fiber costs were approximately 75% of our lumber cash production costs in the fourth quarter of 2024. In the fourth quarter of 2024, per unit fiber costs for lumber increased by approximately 18% compared to the same quarter

of 2023 primarily due to stable demand and tight supply. In the first quarter of 2025, we currently expect per unit fiber costs to increase due to continued tight supply.

#### Consolidated – Year Ended December 31, 2024 Compared to Year Ended December 31, 2023

Total revenues in 2024 modestly increased to \$2,043.4 million from \$1,993.8 million in 2023 as higher pulp, manufactured products and lumber sales realizations were offset by lower sales realizations from our other products and lower pulp and lumber sales volumes.

Costs and expenses in 2024 decreased by approximately 7% to \$2,028.4 million from \$2,182.6 million in 2023 primarily as a result of lower per unit production costs due to the easing of inflationary pressure and cost reduction initiatives, lower sales volumes and foreign exchange gains mainly on dollar denominated accounts receivables held at our operations as the dollar strengthened relative to the euro and Canadian dollar at the end of 2024. In 2024, costs and expenses included a non-cash loss of \$23.6 million recognized in connection with the dissolution of the CPP joint venture and a non-cash goodwill impairment of \$34.3 million related to the Torgau facility, which was recognized as a result of ongoing weakness in lumber, pallet and biofuels markets in Europe stemming from high interest rates and other economic conditions. We have achieved some of the planned synergies from the Torgau acquisition and expect to achieve further synergies as market and economic conditions improve. In 2023, we received insurance proceeds of \$46.4 million relating to the 2021 turbine downtime at the Rosenthal mill and the 2022 fire at the Stendal mill and we recognized a \$33.7 million non-cash impairment in connection with the classification of our sandalwood business as held for sale.

In 2024, Operating EBITDA increased to \$243.7 million from \$17.5 million in 2023 primarily due to higher pulp, manufactured products and lumber sales realizations, lower per unit fiber and other production costs and the positive foreign exchange impact of a stronger dollar. These increases were partially offset by lower sales realizations from our other products. In 2023, we received insurance proceeds of \$46.4 million relating to the 2021 turbine downtime at the Rosenthal mill and the 2022 fire at the Stendal mill.

#### Liquidity

As of December 31, 2024, we had cash and cash equivalents of \$184.9 million, approximately \$303.7 million available under our revolving credit facilities and aggregate liquidity of about \$488.6 million.

The following table is a summary of selected financial information as of the dates indicated:

		ember 31	r 31,		
		2024		2023	
		(in tho	usands)		
Cash and cash equivalents	\$	184,925	\$	313,992	
Working capital	\$	653,466	\$	806,468	
Total assets	\$	2,262,932	\$	2,662,578	
Long-term liabilities	\$	1,576,619	\$	1,740,731	
Total shareholders' equity	\$	429,775	\$	635,410	

#### **Quarterly Dividend**

A quarterly dividend of \$0.075 per share will be paid on April 2, 2025 to all shareholders of record on March 26, 2025. Future dividends will be subject to Board approval and may be adjusted as business and industry conditions warrant.

#### **Earnings Release Call**

In conjunction with this release, Mercer International Inc. will host a conference call, which will be simultaneously broadcast live over the Internet. Management will host the call, which is scheduled for February 21, 2025 at 10:00 AM ET. Listeners can access the conference call live and archived for 30 days over the Internet at <a href="https://edge.media-server.com/mmc/p/88s2i4a9">https://edge.media-server.com/mmc/p/88s2i4a9</a> or through a link on the company's home page at <a href="https://www.mercerint.com">https://www.mercerint.com</a>. Please allow 15 minutes prior to the call to visit the website and download and install any necessary audio software.

Mercer International Inc. is a global forest products company with operations in Germany, USA and Canada with consolidated annual production capacity of 2.1 million tonnes of pulp, 960 million board feet of lumber, 210 thousand cubic meters of CLT, 45 thousand cubic meters of glulam, 17 million pallets and 230 thousand tonnes of biofuels. To obtain further information on the company, please visit its website at <a href="https://www.mercerint.com">https://www.mercerint.com</a>.

The preceding includes forward-looking statements which involve known and unknown risks and uncertainties which may cause our actual results in future periods to differ materially from forecasted results. Words such as "expects", "anticipates", "are optimistic that", "projects", "intends", "designed", "will", "believes", "estimates", "may", "could" and variations of such words and similar expressions are intended to identify such forward-looking statements. Among those factors which could cause actual results to differ materially are the following: the highly cyclical nature of our business, raw material costs, our level of indebtedness, competition, foreign exchange and interest rate fluctuations, our use of derivatives, expenditures for capital projects, environmental regulation and compliance, disruptions to our production, market conditions and other risk factors listed from time to time in our SEC reports.

### APPROVED BY:

William D. McCartney Chairman (604) 684-1099

Juan Carlos Bueno Chief Executive Officer (604) 684-1099

-FINANCIAL TABLES FOLLOW-

### **Summary Financial Highlights**

		Q4	Q3		Q4		YTD		YTD
		2024	2024		2023		2024		2023
			(in thousand	s, ex	cept per shar	re ar	mounts)		
Revenues from external customers									
Pulp segment	\$	375,513	\$ 373,268	\$	364,182	\$	1,548,556	\$	1,516,130
Solid wood segment		111,637	125,093		105,443		485,991		472,054
Corporate and other		1,255	3,780		869		8,813		5,660
Total revenues	\$	488,405	\$ 502,141	\$	470,494	\$	2,043,360	\$	1,993,844
	_								
Pulp Segment Operating EBITDA <sup>(1)</sup>	\$	106,130	\$ 54,645	\$	32,028	\$	260,914	\$	65,889
Solid wood Segment Operating EBITDA <sup>(1)</sup>		(4,686)	(1,933)		(5,632)		(4,390)		(30,343)
Corporate and other		(2,217)	(2,257)		(5,251)		(12,802)		(18,084)
Operating EBITDA <sup>(2)</sup>	\$	99,227	\$ 50,455	\$	21,145	\$	243,722	\$	17,462
	==	<del></del>	 <del></del>			_		_	
Net income (loss)	\$	16,707	\$ (17,559)	\$	(87,216)	\$	(85,141)	\$	(242,056)
Net income (loss) per common share									
Basic	\$	0.25	\$ (0.26)	\$	(1.31)	\$	(1.27)	\$	(3.65)
Diluted	\$	0.25	\$ (0.26)	\$	(1.31)	\$	(1.27)	\$	(3.65)
Common shares outstanding at period end		66,871	66,871		66,525		66,871		66,525

<sup>(1)</sup> Segment Operating EBITDA is a measure of segment profit or loss presented in our financial statements under GAAP. Refer to the segment information note in our consolidated financial statements for more information.

<sup>(2)</sup> Operating EBITDA is not a measure of financial performance under GAAP and should not be considered in isolation or as a substitute for analysis of our results as reported under GAAP. See page 6 of the financial tables included in this press release for a reconciliation of net income (loss) to Operating EBITDA.

### **Summary Operating Highlights**

Pulp Segment         Pulp production (1000 ADMTs)         A03.7         374.4         436.2         1,589.1         1,714.4           NBHK         63.0         41.4         71.5         25.4         251.2         25.6         251.2         25.6         251.2         25.6         251.2         25.6         251.2         25.6         251.2         25.6         25.7         71           Pulp sales (2000 ADMTs)         -         20.0         23.3         57.7         71           NBK         405.5         376.2         411.8         1,647.5         1,689.0           NBHK         405.5         376.2         411.8         1,647.5         1,689.0           NBHK         405.5         376.2         411.8         1,647.5         1,689.0           NBHK         405.5         376.7         717.7         748.8         774.7         777.7         748.8         774.7         777.7         748.8         774.7         777.7         748.8         774.7         777.7         748.8         774.7         777.7         748.8         774.7         777.7         748.8         774.7         774.7         774.7         774.7         774.7         774.7         774.7         774.7         774.7		Q4 2024	Q3 2024	Q4 2023	YTD 2024	YTD 2023
NBSK	Pulp Segment					
NBHK						
Annual maintenance downtime (1000 ADMTS)         —         22.1         31.6         86.9         82.9           Annual maintenance downtime (days)         —         20         23         57         71           Pub sales (2000 ADMTS)         —         20.0         23         57         71           NBSK         405.5         376.2         411.8         1,647.5         1,689.0           NBHK         46.5         72.6         79.4         252.3         262.2           Average NBSK pulp prices (\$/ADMT) <sup>(1)</sup> —         1,573         1,245         1,519         1,257           China         760         1,573         1,245         1,519         1,257           China         760         1,573         1,248         774         774           North America         1,687         1,689         635         643         645         592           North America         1,298         1,467         1,083         1,356         1,227           China         784         635         643         645         592           North America         1,298         634         635         643         645         592           North America         1,	NBSK	403.7	374.4	436.2	1,589.1	1,714.4
Annual maintenance downtime (days)	NBHK	63.0	41.4	71.5	254.0	251.2
Pulp sales (1000 ADMTs)  NBSK 405.5 376.2 411.8 1,647.5 1,689.0  NBSHK 46.5 72.6 79.4 252.3 262.2  Average NBSK pulp prices (\$/ADMT)(**)  Europe 1,500 1,573 1,245 1,519 1,257  China 767 771 748 774 747  North America 767 771 748 774 747  North America 1,687 1,762 1,312 1,646 1,448  Average NBHK pulp prices (\$/ADMT)(**)  Europe 5,848 635 643 645 592  North America 1,298 1,467 1,083 1,356 1,227  Average pulp sales realizations (\$/ADMT)(**)  NBSK 794 814 709 784 729  NBSK 794 814 709 784 729  NBSK 578 632 593 637 627  Energy production (1000 MWh)(**) 545.1 509.8 544.6 2,125.3 2,142.0  Energy sales (000 MWh)(**) 204.7 187.0 213.2 797.2 832.6  Average energy sales realizations (\$/MWh)(**) 105 86 92 91 107  Solid Wood Segment  Europe 144.7 122.5 111.6 475.6 462.3  Alexage sales realizations (\$/MBm) 114.7 122.5 111.6 475.6 462.3  Alexage sales realizations (\$/MBm) 123.6 108.8 112.0 470.4 500.5  Average sales realizations (\$/MWh) 133 145 127 462 435  Energy  Production (MMfbm) 131.4 17.9 38.7 126.3 160.2  Average sales realizations (\$/MWh) 133 145 127 131 134  Manufactured production (**  Prod	Annual maintenance downtime ('000 ADMTs)	_	22.1	31.6	86.9	82.9
NBSK         405.5         376.2         411.8         1,647.5         1,689.0           NBHK         46.5         72.6         79.4         252.3         262.2           Average NBSK pulp prices (\$/ADMT) <sup>(1)</sup> 1,500         1,573         1,245         1,519         1,257           China         767         771         748         774         747           North America         1,687         1,762         1,312         1,646         1,448           Average NBHK pulp prices (\$/ADMT) <sup>(1)</sup> 548         635         643         645         592           North America         1,298         1,467         1,083         1,356         1,227           Nerge pulp sales realizations (\$/ADMT) <sup>(2)</sup> 794         814         709         784         729           NBHK         578         632         593         637         627           NBHK         578         632         593         637         627           Reige production (*000 MWh)***         558         632         591         107           Solid Wood Segment         1         11.47         122.5         111.6         475.6         462.3           Sales (*000 MWh)***         112.3 <td>Annual maintenance downtime (days)</td> <td>_</td> <td>20</td> <td>23</td> <td>57</td> <td>71</td>	Annual maintenance downtime (days)	_	20	23	57	71
NBSK         405.5         376.2         411.8         1,647.5         1,689.0           NBHK         46.5         72.6         79.4         252.3         262.2           Average NBSK pulp prices (\$/ADMT) <sup>(1)</sup> 1,500         1,573         1,245         1,519         1,257           China         767         771         748         774         747           North America         1,687         1,762         1,312         1,646         1,448           Average NBHK pulp prices (\$/ADMT) <sup>(1)</sup> 548         635         643         645         592           North America         1,298         1,467         1,083         1,356         1,227           Nerge pulp sales realizations (\$/ADMT) <sup>(2)</sup> 794         814         709         784         729           NBHK         578         632         593         637         627           NBHK         578         632         593         637         627           Reige production (*000 MWh)***         558         632         591         107           Solid Wood Segment         1         11.47         122.5         111.6         475.6         462.3           Sales (*000 MWh)***         112.3 <td>Pulp sales ('000 ADMTs)</td> <td></td> <td></td> <td></td> <td></td> <td></td>	Pulp sales ('000 ADMTs)					
Average NBSK pulp prices (\$/ADMT)(1)	•	405.5	376.2	411.8	1,647.5	1,689.0
Europe	NBHK	46.5	72.6	79.4	252.3	262.2
China         767         771         748         774         747           North America         1,687         1,762         1,312         1,646         1,448           Average NBHK pulp prices (\$/ADMT) <sup>(13)</sup> 548         635         643         645         592           North America         1,298         1,467         1,083         1,356         1,277           Average pulp sales realizations (\$/ADMT) <sup>(12)</sup> 88         635         643         645         592           NBK         794         814         709         784         729           NBHK         578         632         593         637         627           Energy production ('000 MWh) <sup>(3)</sup> 545.1         509.8         544.6         2,125.3         2,142.0           Energy sales ('000 MWh) <sup>(3)</sup> 105         86         92         91         107           Solid Wood Segment         1         105         86         92         91         107           Solid Wood Segment         1         114.7         122.5         111.6         475.6         462.3           Sales (MMfbm)         114.7         122.5         111.6         475.6         462.3	Average NBSK pulp prices (\$/ADMT)(1)					
North America   1,687   1,762   1,312   1,646   1,448     Average NBHK pulp prices (\$/ADMT)\$^{(1)}     North America   1,298   1,467   1,083   1,356   1,227     North America   1,298   1,467   1,083   1,356   1,227     Average pulp sales realizations (\$/ADMT)\$^{(2)}     NBSK   794   814   709   784   729     NBSK   578   632   593   637   627     Energy production (**1000 MWh}**]   545.1   509.8   544.6   2,125.3   2,142.0     Energy sales (**1000 MWh}**]   204.7   187.0   213.2   797.2   832.6     Average energy sales realizations (\$/MWh}**]   105   86   92   91   107     Solid Wood Segment     Lumber     Production (MMfbm)   114.7   122.5   111.6   475.6   462.3     Sales (MMfbm)   123.6   108.8   112.0   470.4   500.5     Average sales realizations (\$/Mfbm)   36.1   17.9   38.7   126.3   160.2     Average sales realizations (\$/MWh)   36.1   17.9   38.7   126.3   160.2     Average sales realizations (\$/MWh)   36.1   17.9   38.7   126.3   160.2     Average sales realizations (\$/MWh)   36.1   17.9   38.7   126.3   160.2     Average sales realizations (\$/MWh)   133   145   127   131   134     Manufactured products(**    Production (**'000 cubic meters)   5.8   9.8   10.2   34.0   25.1     Sales (**'000 cubic meters)   5.8   9.8   10.2   34.0   25.1     Sales (**'000 cubic meters)   5.8   9.8   10.2   34.0   25.1     Sales (**'000 cubic meters)   5.8   9.8   10.2   34.0   25.1     Sales (**'000 cubic meters)   5.8   2,525   2,184.7   10,243.5   10,707.2     Production (**'000 cubic meters)   2,113.8   2,525.5   2,184.7   10,243.5   10,707.2     Production (**'000 cubic meters)   1,880   3,463   1,234   3,006   1,514     Pallets   7.5   7.5   9.9   1.1   1.0   1.0   1.0     Production (**'000 cubic meters)   2,113.8   2,525.5   2,184.7   10,243.5   10,707.2     Sales (**'000 tunits)   2,153.8   2,466.7   2,456.7   2,456.7   2,456.7     Sales (**'000 tunits)   2,153.8   2,466.7   2,456.7   2,456.7   2,456.7     Production (**'000 tunits)   2,153.8   2,466.7   2,456.7   2,456.7   2,456.7     Sales (**'000 tunits)	Europe	1,500	1,573	1,245	1,519	1,257
Average NBHK pulp prices (\$/ADMT) <sup>(1)</sup> 548         635         643         645         592           China         1,298         1,467         1,083         1,356         1,227           North America         1,298         1,467         1,083         1,356         1,227           Average pulp sales realizations (\$/ADMT) <sup>(2)</sup> 794         814         709         784         729           NBHK         578         632         593         637         627           Energy production ('000 MWh) <sup>(3)</sup> 204.7         187.0         213.2         797.2         832.6           Energy sales ('000 MWh) <sup>(3)</sup> 105         86         92         91         107           Solid Wood Segment         1         122.5         111.6         475.6         462.3           Sales (MMfbm)         114.7         122.5         111.6         475.6         462.3           Sales (MMfbm)         123.6         108.8         112.0         470.4         500.5           Average sales realizations (\$/Mfbm)         474         451         427         462         433           Sales (MMfbm)         36.1         17.9         38.7         126.3         160.2 <td< td=""><td>China</td><td>767</td><td>771</td><td>748</td><td>774</td><td>747</td></td<>	China	767	771	748	774	747
China         548         635         643         645         592           North America         1,298         1,467         1,083         1,356         1,227           Average pulp sales realizations (\$/ADMT) <sup>(2)</sup> 1,298         1,467         1,083         1,356         1,227           NBSK         794         814         709         784         729           NBHK         578         632         593         637         627           Energy production ('000 MWh) <sup>(3)</sup> 204.7         187.0         213.2         797.2         832.6           Average sels ('000 MWh) <sup>(3)</sup> 105         86         92         91         107           Solid Wood Segment         114.7         122.5         111.6         475.6         462.3           Solid Wood Segment         114.7         122.5         111.6         475.6         462.3           Solid Wood Segment         124         122.5         111.6         475.6         462.3           Solid Wood Segment         124         122.5         111.6         475.6         462.3           Solid Wood Segment         124         122.5         111.6         475.6         462.3           Solid Wood Segment	North America	1,687	1,762	1,312	1,646	1,448
China         548         635         643         645         592           North America         1,298         1,467         1,083         1,356         1,227           Average pulp sales realizations (\$/ADMT) <sup>(2)</sup> 1,298         1,467         1,083         1,356         1,227           NBSK         794         814         709         784         729           NBHK         578         632         593         637         627           Energy production ('000 MWh) <sup>(3)</sup> 204.7         187.0         213.2         797.2         832.6           Average sels ('000 MWh) <sup>(3)</sup> 105         86         92         91         107           Solid Wood Segment         114.7         122.5         111.6         475.6         462.3           Solid Wood Segment         114.7         122.5         111.6         475.6         462.3           Solid Wood Segment         124         122.5         111.6         475.6         462.3           Solid Wood Segment         124         122.5         111.6         475.6         462.3           Solid Wood Segment         124         122.5         111.6         475.6         462.3           Solid Wood Segment	Average NBHK pulp prices (\$/ADMT)(1)				·	
Average pulp sales realizations (\$/ADMT)(²)         794         814         709         784         729           NBSK         798         632         593         637         627           Energy production ('000 MWh)(³)         545.1         509.8         544.6         2,125.3         2,142.0           Energy sales ('000 MWh)(³)         204.7         187.0         213.2         797.2         832.6           Average energy sales realizations (\$/MWh)(³)         105         86         92         91         107           Solid Wood Segment         TUIL         TUIL         TUIL         475.6         462.3           Sales (MMfbm)         114.7         122.5         111.6         475.6         462.3           Sales (MMfbm)         114.7         122.5         111.6         475.6         462.3           Average sales realizations (\$/Mfbm)         474         451         427         462         435           Energy         Production and sales ('000 MWh)         36.1         17.9         38.7         126.3         160.2           Average sales realizations (\$/Mbm)         133         145         127         131         134           Manufactured products(**)         5.8         9.8         10.2		548	635	643	645	592
NBSK         794         814         709         784         729           NBHK         578         632         593         637         627           Energy production ('000 MWh) <sup>(3)</sup> 545.1         509.8         544.6         2,125.3         2,142.0           Energy sales ('000 MWh) <sup>(3)</sup> 204.7         187.0         213.2         797.2         832.6           Average energy sales realizations (\$/MWh) <sup>(3)</sup> 105         86         92         91         107           Solid Wood Segment         700 <td>North America</td> <td>1,298</td> <td>1,467</td> <td>1,083</td> <td>1,356</td> <td>1,227</td>	North America	1,298	1,467	1,083	1,356	1,227
NBHK         578         632         593         637         627           Energy production ('000 MWh)(³)         545.1         509.8         544.6         2,125.3         2,142.0           Energy sales ('000 MWh)(³)         204.7         187.0         213.2         797.2         832.6           Average energy sales realizations (\$/MWh)(³)         105         86         92         91         107           Solid Wood Segment           Lumber           Production (MMfbm)         114.7         122.5         111.6         475.6         462.3           Sales (MMfbm)         123.6         108.8         112.0         470.4         500.5           Average sales realizations (\$/Mfbm)         474         451         427         462         435           Energy         Production and sales ('000 MWh)         36.1         17.9         38.7         126.3         160.2           Average sales realizations (\$/Mwh)         133         145         12.7         131         134           Manufactured products(")         5.8         9.8         10.2         34.0         25.1           Sales ('000 cubic meters)         5.8         9.8         10.2         34.0         25.	Average pulp sales realizations (\$/ADMT)(2)					
Energy production ('000 MWh)(3)         545.1         509.8         544.6         2,125.3         2,142.0           Energy sales ('000 MWh)(3)         204.7         187.0         213.2         797.2         832.6           Average energy sales realizations (\$/MWh)(3)         105         86         92         91         107           Solid Wood Segment         Use of the production (MMfbm)         114.7         122.5         111.6         475.6         462.3           Sales (MMfbm)         123.6         108.8         112.0         470.4         500.5           Average sales realizations (\$/Mfbm)         474         451         427         462         435           Energy         Production and sales ('000 MWh)         36.1         17.9         38.7         126.3         160.2           Average sales realizations (\$/MWh)         133         145         127         131         134           Manufactured products(*)         1         18.8         9.8         10.2         34.0         25.1           Sales ('000 cubic meters)         5.8         9.8         10.2         34.0         25.1           Sales ('000 cubic meters)         1,880         3,463         1,24         3,06         1,514	• , ,	794	814	709	784	729
Energy sales ('000 MWh)(³)         204.7         187.0         213.2         797.2         832.6           Average energy sales realizations (\$/MWh)(³)         105         86         92         91         107           Solid Wood Segment           Lumber         Tenduction (MMfbm)         114.7         122.5         111.6         475.6         462.3           Sales (MMfbm)         123.6         108.8         112.0         470.4         500.5           Average sales realizations (\$/Mfbm)         474         451         427         462         435           Energy         Production and sales ('000 MWh)         36.1         17.9         38.7         126.3         160.2           Average sales realizations (\$/MWh)         133         145         127         131         134           Manufactured products(4)         133         145         127         131         134           Manufactured products(4)         5.8         9.8         10.2         34.0         25.1           Sales ('000 cubic meters)         5.8         9.8         10.2         340.0         25.1           Sales ('000 cubic meters)         1,880         3,463         1,234         3,006         1,514	NBHK	578	632	593	637	627
Energy sales ('000 MWh)(³)         204.7         187.0         213.2         797.2         832.6           Average energy sales realizations (\$/MWh)(³)         105         86         92         91         107           Solid Wood Segment           Lumber         Tenduction (MMfbm)         114.7         122.5         111.6         475.6         462.3           Sales (MMfbm)         123.6         108.8         112.0         470.4         500.5           Average sales realizations (\$/Mfbm)         474         451         427         462         435           Energy         Production and sales ('000 MWh)         36.1         17.9         38.7         126.3         160.2           Average sales realizations (\$/MWh)         133         145         127         131         134           Manufactured products(4)         133         145         127         131         134           Manufactured products(4)         5.8         9.8         10.2         34.0         25.1           Sales ('000 cubic meters)         5.8         9.8         10.2         340.0         25.1           Sales ('000 cubic meters)         1,880         3,463         1,234         3,006         1,514	Energy production ('000 MWh)(3)	545.1	509.8	544.6	2,125.3	2,142.0
Average energy sales realizations (\$/MWh)(³)         105         86         92         91         107           Solid Wood Segment         Under Segment           Lumber         Froduction (MMfbm)         114.7         122.5         111.6         475.6         462.3           Sales (MMfbm)         123.6         108.8         112.0         470.4         500.5           Average sales realizations (\$/Mfbm)         474         451         427         462         435           Energy         Production and sales ('000 MWh)         36.1         17.9         38.7         126.3         160.2           Average sales realizations (\$/MWh)         133         145         127         131         134           Manufactured products(4)         Production ('000 cubic meters)         5.8         9.8         10.2         34.0         25.1           Sales ('000 cubic meters)         5.8         9.8         10.2         34.0         25.1           Sales ('000 cubic meters)         1,880         3,463         1,234         3,006         1,514           Production ('000 units)         2,113.8         2,525.5         2,184.7         10,243.5         10,707.2           Sales ('000 units)         2,		204.7	187.0	213.2	797.2	832.6
Lumber         Production (MMfbm)       114.7       122.5       111.6       475.6       462.3         Sales (MMfbm)       123.6       108.8       112.0       470.4       500.5         Average sales realizations (\$/Mfbm)       474       451       427       462       435         Energy       Production and sales ('000 MWh)       36.1       17.9       38.7       126.3       160.2         Average sales realizations (\$/MWh)       133       145       127       131       134         Manufactured products <sup>(4)</sup> Production ('000 cubic meters)       5.8       9.8       10.2       34.0       25.1         Sales ('000 cubic meters)       5.7       9.9       12.1       30.7       33.4         Average sales realizations (\$/cubic meters)       1,880       3,463       1,234       3,006       1,514         Pallets       Production ('000 units)       2,113.8       2,525.5       2,184.7       10,243.5       10,707.2         Sales ('000 units)       2,155.8       2,446.7       2,450.7       10,089.2       11,041.2         Average sales realizations (\$/unit)       11       11       10       10       11         Biofuels(5)       2       40.6       38.9<	Average energy sales realizations (\$/MWh)(3)	105	86	92	91	107
Production (MMfbm)         114.7         122.5         111.6         475.6         462.3           Sales (MMfbm)         123.6         108.8         112.0         470.4         500.5           Average sales realizations (\$/Mfbm)         474         451         427         462         435           Energy         Production and sales ('000 MWh)         36.1         17.9         38.7         126.3         160.2           Average sales realizations (\$/MWh)         133         145         127         131         134           Manufactured products <sup>(4)</sup> 7         131         134         25.1         2348         10.2         34.0         25.1         2348         10.2         34.0         25.1         2348         10.2         34.0         25.1         33.4         3,463         1,234         3,066         1,514         141         134         3,066         1,514         141         134         10,243.5         10,707.2         234         2,	Solid Wood Segment					
Sales (MMfbm)       123.6       108.8       112.0       470.4       500.5         Average sales realizations (\$/Mfbm)       474       451       427       462       435         Energy       Production and sales ('000 MWh)       36.1       17.9       38.7       126.3       160.2         Average sales realizations (\$/MWh)       133       145       127       131       134         Manufactured products(4)         Production ('000 cubic meters)       5.8       9.8       10.2       34.0       25.1         Sales ('000 cubic meters)       5.8       9.8       10.2       34.0       25.1         Average sales realizations (\$/cubic meters)       1,880       3,463       1,234       3,006       1,514         Pallets       Production ('000 units)       2,113.8       2,525.5       2,184.7       10,243.5       10,707.2         Sales ('000 units)       2,113.8       2,525.5       2,184.7       10,243.5       10,707.2         Sales ('000 units)       2,155.8       2,446.7       2,450.7       10,089.2       11,041.2         Average sales realizations (\$/unit)       1       1       1       1       10       10       1         Biotels(5) <td>Lumber</td> <td></td> <td></td> <td></td> <td></td> <td></td>	Lumber					
Average sales realizations (\$/Mfbm)  Average sales realizations (\$/Mfbm)  Average sales realizations (\$/MWh)  Average sales realizations (\$/MWh)  Average sales realizations (\$/MWh)  Average sales realizations (\$/MWh)  Bias 145 127 131 134  Manufactured products(4)  Production ('000 cubic meters)  Sales ('000 cubic meters)  Average sales realizations (\$/cubic meters)  Average sales realizations (\$/cubic meters)  Production ('000 cubic meters)  Average sales realizations (\$/cubic meters)  Production ('000 units)  2,113.8 2,525.5 2,184.7 10,243.5 10,707.2  Sales ('000 units)  Average sales realizations (\$/unit)  Biofuels(5)  Production ('000 tonnes)  Average sales realizations (\$/unit)  Average sales realizations (\$/unit)  Average sales realizations (\$/tonne)  Average Spot Currency Exchange Rates  \$ / €(6)  1.0668  1.0987  1.0761  1.0820  1.0815	Production (MMfbm)	114.7	122.5	111.6	475.6	462.3
Energy         Production and sales ('000 MWh)       36.1       17.9       38.7       126.3       160.2         Average sales realizations (\$/MWh)       133       145       127       131       134         Manufactured products(4)       ***       ***       ***       ***       ***       1.27       34.0       25.1       \$**       \$**       1.28       10.2       34.0       25.1       \$**       \$**       9.9       12.1       30.7       33.4       **       Average sales realizations (\$/cubic meters)       1,880       3,463       1,234       3,006       1,514       **       Pallets       **       **       **       1,514       **       Pallets       **       **       1,234       3,006       1,514       **       Pallets       **       **       1,234       3,006       1,514       **       Pallets       **       **       1,234       3,006       1,514       **       Pallets       **       **       2,113.8       2,525.5       2,184.7       10,243.5       10,707.2       \$*       \$*       \$*       3,246.7       2,450.7       10,089.2       11,041.2       Average sales realizations (\$/cunit)       1       1       1       1       1       1       <	Sales (MMfbm)	123.6	108.8	112.0	470.4	500.5
Production and sales ('000 MWh)       36.1       17.9       38.7       126.3       160.2         Average sales realizations (\$/MWh)       133       145       127       131       134         Manufactured products(4)       Sales ('000 cubic meters)       5.8       9.8       10.2       34.0       25.1         Sales ('000 cubic meters)       5.7       9.9       12.1       30.7       33.4         Average sales realizations (\$/cubic meters)       1,880       3,463       1,234       3,006       1,514         Pallets       Production ('000 units)       2,113.8       2,525.5       2,184.7       10,243.5       10,707.2         Sales ('000 units)       2,155.8       2,446.7       2,450.7       10,089.2       11,041.2         Average sales realizations (\$/unit)       11       11       10       10       11         Biofuels(5)       Production ('000 tonnes)       40.8       40.6       38.9       160.4       167.2         Sales ('000 tonnes)       40.8       40.6       38.9       184.4       144.8         Average sales realizations (\$/tonne)       218       213       274       217       281         Average Spot Currency Exchange Rates       1.0668       1.0987       1.0761 <td>Average sales realizations (\$/Mfbm)</td> <td>474</td> <td>451</td> <td>427</td> <td>462</td> <td>435</td>	Average sales realizations (\$/Mfbm)	474	451	427	462	435
Average sales realizations (\$/MWh) 133 145 127 131 134  Manufactured products(4)  Production (1000 cubic meters) 5.8 9.8 10.2 34.0 25.1  Sales (1000 cubic meters) 5.7 9.9 12.1 30.7 33.4  Average sales realizations (\$/cubic meters) 1,880 3,463 1,234 3,006 1,514  Pallets  Production (1000 units) 2,113.8 2,525.5 2,184.7 10,243.5 10,707.2  Sales (1000 units) 2,155.8 2,446.7 2,450.7 10,089.2 11,041.2  Average sales realizations (\$/unit) 11 11 10 10 10 11  Biofuels(5)  Production (1000 tonnes) 40.8 40.6 38.9 160.4 167.2  Sales (1000 tonnes) 52.2 43.5 39.9 184.4 144.8  Average sales realizations (\$/tonne) 218 213 274 217 281  Average Spot Currency Exchange Rates  \$ / €(6) 1.0668 1.0987 1.0761 1.0820 1.0817	Energy					
Manufactured products <sup>(4)</sup> Production ('000 cubic meters)       5.8       9.8       10.2       34.0       25.1         Sales ('000 cubic meters)       5.7       9.9       12.1       30.7       33.4         Average sales realizations (\$/cubic meters)       1,880       3,463       1,234       3,006       1,514         Pallets       Production ('000 units)       2,113.8       2,525.5       2,184.7       10,243.5       10,707.2         Sales ('000 units)       2,155.8       2,446.7       2,450.7       10,089.2       11,041.2         Average sales realizations (\$/unit)       11       11       10       10       11         Biofuels(5)       Production ('000 tonnes)       40.8       40.6       38.9       160.4       167.2         Sales ('000 tonnes)       40.8       40.6       38.9       184.4       144.8         Average sales realizations (\$/tonne)       218       213       274       217       281         Average Spot Currency Exchange Rates       1.0668       1.0987       1.0761       1.0820       1.0817	Production and sales ('000 MWh)	36.1	17.9	38.7	126.3	160.2
Production ('000 cubic meters)       5.8       9.8       10.2       34.0       25.1         Sales ('000 cubic meters)       5.7       9.9       12.1       30.7       33.4         Average sales realizations (\$/cubic meters)       1,880       3,463       1,234       3,006       1,514         Pallets       Production ('000 units)       2,113.8       2,525.5       2,184.7       10,243.5       10,707.2         Sales ('000 units)       2,155.8       2,446.7       2,450.7       10,089.2       11,041.2         Average sales realizations (\$/unit)       11       11       10       10       11         Biofuels(5)       Production ('000 tonnes)       40.8       40.6       38.9       160.4       167.2         Sales ('000 tonnes)       52.2       43.5       39.9       184.4       144.8         Average sales realizations (\$/tonne)       218       213       274       217       281         Average Spot Currency Exchange Rates       1.0668       1.0987       1.0761       1.0820       1.0817	Average sales realizations (\$/MWh)	133	145	127	131	134
Sales ('000 cubic meters)       5.7       9.9       12.1       30.7       33.4         Average sales realizations (\$/cubic meters)       1,880       3,463       1,234       3,006       1,514         Pallets       Production ('000 units)       2,113.8       2,525.5       2,184.7       10,243.5       10,707.2         Sales ('000 units)       2,155.8       2,446.7       2,450.7       10,089.2       11,041.2         Average sales realizations (\$/unit)       11       11       10       10       11         Biofuels(5)       Production ('000 tonnes)       40.8       40.6       38.9       160.4       167.2         Sales ('000 tonnes)       52.2       43.5       39.9       184.4       144.8         Average sales realizations (\$/tonne)       218       213       274       217       281         Average Spot Currency Exchange Rates       \$/ €(6)       1.0668       1.0987       1.0761       1.0820       1.0817	Manufactured products <sup>(4)</sup>					
Average sales realizations (\$/cubic meters)  Pallets  Production ('000 units)  Sales ('000 units)  Average sales realizations (\$/unit)  Biofuels(5)  Production ('000 tonnes)  Sales ('000 tonnes)  Average sales realizations (\$/unit)  11  11  10  10  11  11  10  10  11  11  10  10  11  11  10  10  11  11  10  10  11  11  10  10  11  11  10  10  11  11  10  10  11  11  10  10  11  11  10  10  11  11  10  10  11  10  10  11  10  10  11  10  10  11  10  10  11  10  10  11  10  10  11  10  10  11  10  10  11  10  10  10  11  10	Production ('000 cubic meters)	5.8	9.8	10.2	34.0	25.1
Pallets Production ('000 units)	Sales ('000 cubic meters)	5.7	9.9	12.1	30.7	33.4
Production ('000 units)       2,113.8       2,525.5       2,184.7       10,243.5       10,707.2         Sales ('000 units)       2,155.8       2,446.7       2,450.7       10,089.2       11,041.2         Average sales realizations (\$/unit)       11       11       10       10       10       11         Biofuels(5)       Production ('000 tonnes)       40.8       40.6       38.9       160.4       167.2         Sales ('000 tonnes)       52.2       43.5       39.9       184.4       144.8         Average sales realizations (\$/tonne)       218       213       274       217       281         Average Spot Currency Exchange Rates       \$/ €(6)       1.0668       1.0987       1.0761       1.0820       1.0817	Average sales realizations (\$/cubic meters)	1,880	3,463	1,234	3,006	1,514
Sales ('000 units)       2,155.8       2,446.7       2,450.7       10,089.2       11,041.2         Average sales realizations (\$/unit)       11       11       10       10       11         Biofuels(5)       8       40.6       38.9       160.4       167.2         Sales ('000 tonnes)       52.2       43.5       39.9       184.4       144.8         Average sales realizations (\$/tonne)       218       213       274       217       281         Average Spot Currency Exchange Rates       \$/ €(6)       1.0668       1.0987       1.0761       1.0820       1.0817	Pallets					
Average sales realizations (\$/unit)       11       11       10       10       11         Biofuels(5)       Production ('000 tonnes)       40.8       40.6       38.9       160.4       167.2         Sales ('000 tonnes)       52.2       43.5       39.9       184.4       144.8         Average sales realizations (\$/tonne)       218       213       274       217       281         Average Spot Currency Exchange Rates       \$ / €(6)       1.0668       1.0987       1.0761       1.0820       1.0817	Production ('000 units)	2,113.8	2,525.5	2,184.7	10,243.5	10,707.2
Production ('000 tonnes)   40.8   40.6   38.9   160.4   167.2     Sales ('000 tonnes)   52.2   43.5   39.9   184.4   144.8     Average sales realizations (\$/tonne)   218   213   274   217   281     Average Spot Currency Exchange Rates   \$ / € (6)   1.0668   1.0987   1.0761   1.0820   1.0817	Sales ('000 units)	2,155.8	2,446.7	2,450.7	10,089.2	11,041.2
Production ('000 tonnes)       40.8       40.6       38.9       160.4       167.2         Sales ('000 tonnes)       52.2       43.5       39.9       184.4       144.8         Average sales realizations (\$/tonne)       218       213       274       217       281         Average Spot Currency Exchange Rates       \$ / € <sup>(6)</sup> 1.0668       1.0987       1.0761       1.0820       1.0817	Average sales realizations (\$/unit)	11	11	10	10	11
Sales ('000 tonnes)       52.2       43.5       39.9       184.4       144.8         Average sales realizations (\$/tonne)       218       213       274       217       281         Average Spot Currency Exchange Rates       \$ / € <sup>(6)</sup> 1.0668       1.0987       1.0761       1.0820       1.0817	Biofuels <sup>(5)</sup>					
Average sales realizations (\$/tonne) 218 213 274 217 281  Average Spot Currency Exchange Rates \$ / € <sup>(6)</sup> 1.0668 1.0987 1.0761 1.0820 1.0817	Production ('000 tonnes)	40.8	40.6	38.9	160.4	167.2
Average Spot Currency Exchange Rates         \$ / € <sup>(6)</sup> 1.0668       1.0987       1.0761       1.0820       1.0817	Sales ('000 tonnes)	52.2	43.5	39.9	184.4	144.8
\$ / € <sup>(6)</sup> 1.0668 1.0987 1.0761 1.0820 1.0817	Average sales realizations (\$/tonne)	218	213	274	217	281
\$ / € <sup>(6)</sup> 1.0668 1.0987 1.0761 1.0820 1.0817	Average Spot Currency Exchange Rates					
\$ / C\$ <sup>(6)</sup> <b>0.7151</b> 0.7331 0.7347 <b>0.7302</b> 0.7412	\$ <b>/</b> € <sup>(6)</sup>	1.0668	1.0987	1.0761	1.0820	1.0817
	\$ / C\$ <sup>(6)</sup>	0.7151	0.7331	0.7347	0.7302	0.7412

<sup>(1)</sup> Source: RISI pricing report. Europe and North America are list prices. China are net prices which include discounts, allowances and rebates.

<sup>(2)</sup> Sales realizations after customer discounts, rebates and other selling concessions.

<sup>(3)</sup> Does not include our 50% joint venture interest in the CPP mill, which is accounted for using the equity method. In March 2024, we disposed of this interest in CPP.

<sup>(4)</sup> Manufactured products primarily includes CLT and glulam.

<sup>(5)</sup> Biofuels includes pellets and briquettes.

<sup>(6)</sup> Average Federal Reserve Bank of New York Noon Buying Rates over the reporting period.

# MERCER INTERNATIONAL INC. CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited)

(In thousands, except per share data)

	Three Months Ended December 31,					Year E Decemb	
	2024			2023	2024		2023
Revenues	\$	488,405	\$	470,494	\$	2,043,360	\$ 1,993,844
Costs and expenses							
Cost of sales, excluding depreciation and amortization		363,456		422,677		1,683,456	1,853,482
Cost of sales depreciation and amortization		48,769		43,738		170,542	172,223
Selling, general and administrative expenses		25,787		26,740		116,433	123,179
Impairment of sandalwood business held for sale		_		33,734		_	33,734
Loss on disposal of investment in joint venture		_		_		23,645	_
Goodwill impairment				<u> </u>		34,277	_
Operating income (loss)		50,393	-	(56,395)		15,007	 (188,774)
Other income (expenses)							
Interest expense		(28,319)		(27,245)		(109,150)	(88,246)
Other income (expenses)		(1,919)		(2,492)		7,228	7,197
Total other expenses, net		(30,238)	-	(29,737)		(101,922)	 (81,049)
Income (loss) before income taxes		20,155		(86,132)		(86,915)	(269,823)
Income tax recovery (provision)		(3,448)		(1,084)		1,774	27,767
Net income (loss)	\$	16,707	\$	(87,216)	\$	(85,141)	\$ (242,056)
Net income (loss) per common share					_		
Basic	\$	0.25	\$	(1.31)	\$	(1.27)	\$ (3.65)
Diluted	\$	0.25	\$	(1.31)	\$	(1.27)	\$ (3.65)
Dividends declared per common share	\$	0.075	\$	0.075	\$	0.300	\$ 0.300

# MERCER INTERNATIONAL INC. CONSOLIDATED BALANCE SHEETS

#### (Unaudited)

(In thousands, except share and per share data)

	December 31,					
	<u> </u>	2024		2023		
ASSETS			·			
Current assets						
Cash and cash equivalents	\$	184,925	\$	313,992		
Accounts receivable, net		327,345		306,166		
Inventories		361,682		414,161		
Prepaid expenses and other		17,601		23,461		
Assets classified as held for sale		18,451		35,125		
Total current assets	·	910,004	·	1,092,905		
Property, plant and equipment, net		1,254,715		1,409,937		
Investment in joint ventures		3,348		41,665		
Amortizable intangible assets, net		49,829		52,641		
Goodwill		_		35,381		
Operating lease right-of-use assets		7,598		11,725		
Pension asset		9,378		5,588		
Deferred income tax assets		17,778		661		
Other long-term assets		10,282		12,075		
Total assets	\$	2,262,932	\$	2,662,578		
LIABILITIES AND SHAREHOLDERS' EQUITY						
Current liabilities						
Accounts payable and other	\$	248,661	\$	278,986		
Pension and other post-retirement benefit obligations		732		826		
Liabilities associated with assets held for sale		7,145		6,625		
Total current liabilities		256,538		286,437		
Long-term debt		1,473,986		1,609,425		
Pension and other post-retirement benefit obligations		11,134		12,483		
Operating lease liabilities		4,793		7,755		
Deferred income tax liabilities		74,772		97,324		
Other long-term liabilities		11,934		13,744		
Total liabilities		1,833,157		2,027,168		
Shareholders' equity			-			
Common shares \$1 par value; 200,000,000 authorized; 66,871,000 issued and outstanding						
(2023 – 66,525,000)		66,850		66,471		
Additional paid-in capital		362,782		359,497		
Retained earnings		230,912		336,113		
Accumulated other comprehensive loss		(230,769)		(126,671)		
Total shareholders' equity		429,775		635,410		
Total liabilities and shareholders' equity	\$	2,262,932	\$	2,662,578		

# MERCER INTERNATIONAL INC. CONSOLIDATED STATEMENTS OF CASH FLOWS

(Unaudited) (In thousands)

		ber 3	er 31,			
	<u> </u>	2024		2023		2022
Cash flows from (used in) operating activities						
Net income (loss)	\$	(85,141)	\$	(242,056)	\$	247,039
Adjustments to reconcile net income (loss) to cash flows from operating activities						
Depreciation and amortization		170,793		172,502		144,153
Deferred income tax provision (recovery)		(35,721)		(36,392)		7,003
Inventory impairment		9,000		58,600		_
Impairment of sandalwood business held for sale		_		33,734		_
Loss on disposal of investment in joint venture		23,645		_		_
Goodwill impairment		34,277		_		_
Defined benefit pension plans and other post-retirement benefit plan expense		1,272		5,214		1,708
Stock compensation expense		3,859		5,922		6,737
Foreign exchange transaction losses (gains)		(8,311)		3,905		(16,802)
Other		2,087		(5,092)		(1,241)
Defined benefit pension plans and other post-retirement benefit plan contributions		(675)		(1,152)		(2,942)
Changes in working capital						
Accounts receivable		(32,094)		52,507		(20,476)
Inventories		23,907		(15,836)		(63,184)
Accounts payable and accrued expenses		(17,680)		(98,182)		66,796
Other		986		(2,679)		(8,131)
Net cash from (used in) operating activities		90,204		(69,005)		360,660
Cash flows from (used in) investing activities		<u> </u>		<u> </u>		<u> </u>
Purchase of property, plant and equipment		(84,318)		(136,324)		(178,742)
Proceeds from sale of property, plant and equipment		19,874		3,408		1,689
Acquisition, net of cash		<i>′</i> –		(82,100)		(256,604)
Property insurance proceeds		773		12,203		8,616
Proceeds from government grants		787		5,569		1,067
Purchase of term deposit		_		, <u> </u>		(75,000)
Proceeds from sale of term deposit		_		_		75,519
Other		(4,108)		(2,623)		(1,155)
Net cash from (used in) investing activities		(66,992)		(199,867)		(424,610)
Cash flows from (used in) financing activities		(==,==,		, , , , ,		
Redemption of senior notes		(300,000)		_		_
Proceeds from issuance of senior notes		206,000		200,000		_
Proceeds from (repayment of) revolving credit facilities, net		(25,061)		61,272		115,330
Dividend payments		(20,060)		(19,950)		(19,847)
Payment of debt issuance costs		(4,515)		(4,865)		(3,871)
Payment of finance lease obligations		(8,918)		(7,785)		(10,003)
Other		(229)		(48)		(711)
Net cash from (used in) financing activities		(152,783)		228,624		80,898
Effect of exchange rate changes on cash and cash equivalents		504	-	208		(8,526)
Net increase (decrease) in cash and cash equivalents		(129,067)		(40,040)		8,422
Cash and cash equivalents, beginning of year		313,992		354,032		345,610
	\$		Ċ		Ċ	
Cash and cash equivalents, end of year	Ş	184,925	\$	313,992	\$	354,032

### MERCER INTERNATIONAL INC. COMPUTATION OF OPERATING EBITDA

(Unaudited) (In thousands)

Operating EBITDA is defined as operating income (loss) plus depreciation and amortization and long-lived asset impairment charges. Management uses Operating EBITDA as a benchmark measurement of its own operating results, and as a benchmark relative to its competitors. Management considers it to be a meaningful supplement to operating income (loss) as a performance measure primarily because depreciation expense and long-lived asset impairment charges are not actual cash costs, and depreciation expense varies widely from company to company in a manner that management considers largely independent of the underlying cost efficiency of our operating facilities. In addition, management believes Operating EBITDA is commonly used by securities analysts, investors and other interested parties to evaluate our financial performance.

Operating EBITDA does not reflect the impact of a number of items that affect our net income (loss), including financing costs, income taxes and the effect of derivative instruments. Operating EBITDA is not a measure of financial performance under GAAP and should not be considered as an alternative to net income (loss) or operating income (loss) as a measure of performance, nor as an alternative to net cash from (used in) operating activities as a measure of liquidity. Operating EBITDA is an internal measure and therefore may not be comparable to other companies.

Operating EBITDA is a non-GAAP financial measure at the consolidated level and is considered different from Operating EBITDA at the segment level, referred to as "Segment Operating EBITDA", which is our single measure of segment profit or loss presented in our financial statements under GAAP. For more information on Segment Operating EBITDA, refer to the segment information note within our consolidated financial statements.

The following table sets forth a reconciliation of net income (loss) to Operating EBITDA for the periods indicated:

	 Q4 2024	 Q3 2024	 Q4 2023	 YTD 2024	YTD 2023
Net income (loss)	\$ 16,707	\$ (17,559)	\$ (87,216)	\$ (85,141)	\$ (242,056)
Income tax provision (recovery)	3,448	(120)	1,084	(1,774)	(27,767)
Interest expense	28,319	26,429	27,245	109,150	88,246
Other expenses (income)	1,919	 91	2,492	(7,228)	(7,197)
Operating income (loss)	50,393	8,841	(56,395)	15,007	(188,774)
Add: Depreciation and amortization	48,834	41,614	43,806	170,793	172,502
Add: Impairment of sandalwood business held for sale	_	_	33,734	_	33,734
Add: Loss on disposal of investment in joint venture	_	_	_	23,645	_
Add: Goodwill impairment	_	_	_	34,277	_
Operating EBITDA	\$ 99,227	\$ 50,455	\$ 21,145	\$ 243,722	\$ 17,462